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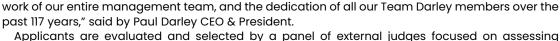
# **Darley Named Best Managed Company**

Darley is proud to be one of 60 companies chosen as a 2025 U.S. Best Managed Company! Thank you to sponsors Deloitte and The Wall Street Journal for this special program that recognizes outstanding U.S. private companies.

The 2025 designees are U.S. private companies that have demonstrated excellence in strategic planning and execution, a commitment to their people, as well as maintaining financial performance and governance. Designees drove their businesses forward while remaining dedi-

cated to their people and focusing on their customers. Advanced technology including AI took a center role for most of these companies, to create efficiencies and enhance the quality of products and experiences.

"W.S. Darley & Co. is extremely honored and humbled to be recognized as one the Best Managed Companies. This award is particularly meaningful because it is reflective of the dedication, professionalism and hard



hallmarks of excellence in four key areas: strategy, ability to execute, corporate culture and governance/financial performance. They join a global ecosystem of honorees from more than 44 countries recognized by the Best Managed Companies program.

countries recognized by the Best Managea Companies program.



Deloitte presented Darley leadership with the 2025 US Best Managed Company award at companywide celebration.

#### BEST MANAGED COMPANIES

Recognizing private company success

#### **Employees Celebrated with a Fun-Filled Weekend**

Darley hosted an unforgettable weekend in the Wisconsin Dells, bringing together over 300 employees and family members for a celebration

filled with connection, laughter, and appreciation. The event kicked off with a special dinner honoring the com-



pany's recent \$1B in sales achievement - a reflection of the dedication, talent, and collaborative spirit that drives Darley forward.

Throughout the weekend, attendees enjoyed a variety of activities all set against the scenic backdrop of the Dells. We were proud to recognize the hard work of our team.



Darley hosted a celebration for employees and their families at the Wilderness Resort in Wisconsin Dells.

### Darley Welcomes New Fire Advisory Board Member

Darley is thrilled to announce the appointment of Jim Johnson to its Fire Advisory Board. Jim Johnson served as President of Pierce Manufacturing from 2010 to 2023. He also served



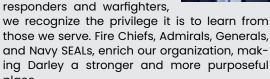
Jim Johnson

as an Executive Vice President of Oshkosh Corporation and President of Oshkosh's Fire & Emergency business segment with responsibility for the Frontline, Maximetal and Oshkosh Airport Products brands in addition to Pierce. Most recently, Jim served as the President of the company's Vocational business segment with the added responsibility for Oshkosh's refuse vehicles, airport ground support equipment, utility and concrete truck brands in addition to his Fire & Emergency responsibilities before retiring in 2024. Jim started his career in Indianapolis as an attorney practicing commercial litigation. "We are truly honored and proud to have Jim Johnson join our Fire Advisory Board," said Paul Darley, CEO of Darley.

#### PAUL DARLEY

#### The Wisdom of the **Bull Frog**

As we mark our 117th year supporting our nation's first responders and warfighters,



Among the legends in the Naval Special Warfare community is the "Bull Frog" - the longest continuously serving active-duty SEAL. This title represents adaptability, strength, and steadfast leadership: virtues held in the highest regard among SEALs. Admiral William H. McRaven, who held the Bull Frog distinction after 29 years of service, reflects on these themes in his book, "The Wisdom of the Bullfrog: Leadership Made Simple, But Not Easy."

Admiral McRaven sees leadership, at its core, as the art of accomplishing the mission with the people and resources at hand, all while preserving the institution's integrity. Leadership is about inspiring those around you, skillfully managing finite resources, and upholding the reputation of your organization. These are standards we strive to emulate at Darley.

We aim to foster a winning culture by setting ambitious standards and holding each other accountable - always with respect. Accountability is essential; it distinguishes high performers and nurtures an environment where excellence thrives. High achievers seek out organizations like Darley where the bar is

Fairness is also a guiding principle - in how we treat employees, customers, suppliers, and all those with whom we interact.

This straightforward approach works. Recently, we achieved our highest employee engagement scores in over three decades: 93% of our team members rated us a B or higher for creating a positive, supportive workplace. Our strong culture is further reflected in an employee turnover rate of less than 5%.

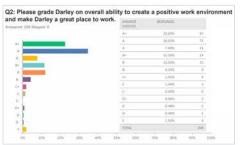
Yet, we are not complacent. We are committed to continuous improvement, always seeking ways to make Darley an even better place to work as we know that healthy, happy, and long-tenured employees will enable us to serve you better.

You serve others. We serve you.



President & Chief Executive Officer pauldarley@darley.com Cell: 1-708-267-6288

# **Darley Received Highest Employee Engagement Survey Scores Ever**



Darley conducted its annual employee survey to measure satisfaction, engagement, and effectiveness. The survey covered topics such as work environment, communication, recognition, benefits, and values.

The results were heartwarming. Darley received the highest scores in 30 years, with 93% of employees giving a grade of B or better. Employees highlighted the

company's culture, mission, meaningful work, and supportive leadership as top reasons for their ratings. 🎏

# Darley Demander Spotlight

### **Darley Pumps: Powering** FRV's Legacy Since 1984

Fire Rescue Victoria (FRV) is one of the largest career fire services in the Southern Hemisphere and is the amalgamation of the Melbourne Metropolitan Fire Brigade (MFB) and the career fire fighters of the Victoria Country Fire Authority in July of 2020.

FRV has been supported by Darley pumps for over 40 years. Their first Darley pump was introduced to the MFB by Bill Darley and Darley Australia agent, Trevor Wing, in 1984.



Damian Wing of Global Fire Solutions and Paul Darley host FRV (Fire and Rescue Victoria) at Darley's partner reception during FDIC.

The Mk.3, pumper as they were known then, was fitted with the legendary SEH 3-stage mid-mount pump and was the first of the midship pumps to replace the British designed rear mounted pumps.

In the decades that followed, FRV saw Darley pumps as the primary component of the fleet with KSPAH, LDMH and EM midship models operating in various roles, including pumper, pumper tanker, aerial pumper, ultra large pumpers and fire boats. The latest generation pumper features the robust PSRH rear mounted pump, a change that has occurred during the rebrand and evolution of FRV.

Darley's commitment to FRV was highlighted last September when Darley hosted an intra state Darley pump academy led by their Chief Engineer, Wayne Hable.

We eagerly anticipate many more years of proudly supplying Darley pumps through the Darley Australia/GFS AUNZ team. The family business is carrying on the proud service of previous generations and consistently looking at new innovations and ways to support FRV and fire services across Australia and New Zealand.

#### Featured Product: Darley Unveils Next-Gen Kubota E-Gov Engine and Control Panels

Darley is excited to unveil a preview of its 2026 release featuring the next-generation Kubota E-Gov engine and newly redesigned control panels - marking a major leap forward in performance, reliability, and user experience. This new platform is set to replace the legacy Digitrol systems across Darley's 2BE, 1.5AGE, and

2.5AGE pump lines.

**NEW** ő

Next-gen Kubota E-Gov engine control panel.

The E-Gov engine, built on Kubota's D902 platform, features a new ECU and throttle actuator designed for tighter control and improved diagnostics. The accompanying control panel has been completely reengineered to address past pain points and offers a more robust, tamper-resistant design.

"Customer feedback was central to this redesign," said Shane Sullivan, NPD Engineering Manager. "We've worked closely with OEMs, end users, and suppliers to ensure this system is bulletproof in the field." Application testing is underway, with production expected to ramp up early 2026.

# **Darley Manufacturing Opportunities & Contracts**

# Pursuing the Mission: Darley Targets Defense Contracting Opportunities

Darley, with over 90 years of experience serving the nation's defense communities with lifesaving equipment, is now expanding into the defense contract manufacturing sector. The company operates 200,000 sq. ft. of advanced manufacturing facilities in Chippewa Falls, WI, and Janesville, IA, both highly successful with engineering and producing high-precision, high quality, robust components and systems for military applications. Darley has been investing strategically in technology and capabilities, including advanced CNC machining centers and achieving CMMC (Cybersecurity Maturity Model Certification) Level 2 Certification by October 2025 - a new and critical information security requirement necessary to conduct business with the DoD. The company seeks alignment with prominent prime defense contractors such as Ochkork, Reging Lockhord Martin



In 1994, Darley was awarded the P100 pump contract with their portable pumps on every US Navy ship.



Darley was awarded the USCG P6 pump contract in 2003.

ment with prominent prime defense contractors such as Oshkosh, Boeing, Lockheed Martin, and BAE Systems to support key DoD initiatives. Greg Field, Vice President of Pump Manufacturing Operations, noted that, "Darley aims to enhance supply chain resiliency through

Darley's Chippewa Falls, WI machining center powers innovation.

this initiative. By fostering partnerships with government bodies and major defense contractors, Darley is diversifying its business portfolio while supporting national security objectives."

Darley already holds multiple federal government contracts with a solid customer base across federal, state, and local governments in the United States and in more than 100 countries. This new chap-

Darley was awarded the LE600 contract with the US Marine Corps in 2009.

ter stands as a testament to Darley's enduring mission to serve those who serve, with unmatched commitment and service.

### **Darley Awarded GSA MAS Contract**

Darley is pleased to have been awarded a GSA Multiple Award Schedule (MAS) contract by the General Services Administration. While this is one of many contracts in Darley's GSA portfolio, the wide variety of products and services they now offer through the GSA contract will provide significant value to our government customers.



Darley secures GSA MAS Contract for compliant government procurement.

Federal, military, state, and local government agencies can conveniently purchase a wide range of Darley products through GSA Advantage!, GSA eBuy, or by establishing Blanket Purchase Agreements (BPAs) for recurring needs. The GSA Schedule is one of the most widely used and recognized government contracting vehicles. The GSA MAS contract ensures that Darley's offerings meet strict compliance, pricing, and quality standards while streamlining the procurement process for government buyers.

Whether making a small purchase under the micro-purchase threshold or a large acquisition exceeding the Simplified Acquisition Threshold (SAT), GSA provides the tools and support needed to facilitate a smooth procurement process. Darley looks forward to serving our government partners with the high-quality products and responsive support that we are known for.

# Darley Secures Their Spot on FBI's STEAL Contract

Darley won participation on the FBI's Strategic Tactical Equipment and Logistics (STEAL) Contract in early August, securing its place as a trusted contract vehicle for tactical equipment procurement. The STEAL Contract is an Indefinite Delivery/Indefinite Quantity (IDIQ) vehicle designed to support the FBI's need for rapid, reliable access to mission-critical gear, especially during complex and high-threat operations. Darley's inclusion ensures the Bureau can count on streamlined acquisition and responsive service at the tactical level.

This achievement reflects Darley's growing reputation as a dependable federal partner, capable of delivering under pressure and at scale. This was a huge team effort for Darley, with seven individuals directly responsible for the win: Chris Bennet (who captained the effort), along with Phil Evans, Will Darley, Kristin Emery, George McCullough, Tina Lowry, and Sheyenne Stretz. Chris and the team have been successful over the last three years with Darley's federal government business, and with the addition of the FBI STEAL contract, Darley's future looks even brighter.



Darley + FBI = Tactical Excellence!

# See What's Happening Across Darley

Step Into the Future of VR Training with Flashgroup

Darley showcases Flashgroup, a cutting-edge VR training system for first responders. This multi-user platform supports up to six headsets and enables fire, police, and EMS teams to train together or individually in custom-built scenarios. Setup takes just minutes, and instructors can create realistic situations including fires, EV incidents, CPR, aggressive bystanders, and more. Flashgroup continues to expand its scenario library, helping responders gain critical hands-on experience.



In addition to the full Academy system, Flashgroup Elementary offers a simplified extinguisher-focused version ideal for community outreach, basic firefighter training, and company safety programs. Contact <a href="mailto:ryandarley@darley.com">ryandarley@darley.com</a> to learn more. <a href="mailto:persion-ryandarley@darley.com">persion-ryandarley@darley.com</a> to learn more. <a href="mailto:persion-ryandarley@darley.com">persion-ryandarley@darley.com</a> to learn more. <a href="mailto:persion-ryandarley@darley.com">persion-ryandarley@darley.com</a> to learn more.

Darley and Edilgrappa: A Family-Driven Alliance

Darley, a 117 year old family business, has partnered with Edilgrappa; another family business that has been manufacturing rescue tools for over 50 years. The companies share: family values, ethics and a focus on delivering world class quality. Darley's network and Edilgrappa's quality and performance should prove to be a great partnership and force multiplier. Together, they are committed to building a legacy of trust, innovation, and excellence in the global rescue community. 2



#### **Successful TAGRS Refueling Operation**

Recently, an airborne division executed a major operation, moving a brigade's worth of combat power over 500 nautical miles utilizing Darley's TAGRS (Tactical Aviation Ground Refueling System) to conduct forward refueling operations in a Forward Arming and Refueling Point (FARP).

TAGRS Performance Highlights: Served as one of six refueling points at the FARP, refueled both CH-47 Chinook and UH-60 Black



TAGRS is a versatile solution for garrison and deployed/expeditionary operations.

Hawk helicopters, approximately 300 gallons in just under three minutes.

The TAGRS offers compact versatility and mobility. It can be moved and used almost anywhere on the battlefield and seamlessly integrates with most fuel sources.

# Upcoming Darley Defense Day - Federal Range Forum

Darley Defense is excited to be hosting the Darley Federal Range Forum at the Crucible in Fredericksburg, VA on November 6, 2025. Trijicon, our primary event partner, will be demonstrating their firearm optics by hosting a livefire range for all attendees. Darley Defense will also be showcasing multiple capabilities across all domains by demonstrating systems tailored for government and military mission sets, spanning from UAS and cUAS systems to expeditionary and power technology. The goal of this event is to provide a live space for government



The event will be hosted in partnership with Trijicon.

customers to educate themselves on emerging technologies and understand how they fit within their scope of work.

# Darley's New Drone Partner Sets World Record for Flight Endurance

Darley has partnered with California-based SiFly to lead in drone and robotics innovation. SiFly's Q12 drone platform redefines drone performance, offering unmatched flight time, range, and payload capacity.



SiFly's world recording breaking Q12 drone.

Darley proudly shares SiFly's record-breaking achievement: a Guinness World Record for drone endurance at 3 hours, 11 minutes, and 54 seconds – nearly an hour longer than the previous record. This milestone validates SiFly's 3-hour flight claim, witnessed by Guinness officials and NASA Ames' Rotorcraft R&D head.

No other quadcopter, domestic or international, matches this performance. Darley is bringing this cutting-edge technology to market, benefiting law enforcement, fire, SAR, and ISR agencies. For custom drone programs contact nickfay@darley.com Federal and DoD, or JohnApkarian@darley.com for Public Safety.

### Darley Tactical - M34 Module™



The new M34 Module™ by Darley aims to enhance OEM quality and throughput.

The increasing frequency and volatility of wildfire is contributing to a spike in demand for Type 3 Fire Apparatus. As such, Darley Tactical's Engineering Team developed the M34 Module™. The M34 Module™ is designed in accordance with standards set forth in CAL Fire's Type 3 Wildland Fire Apparatus Specification (Event ID 000003618). The M34 Module™ provides OEMs a turnkey price-competitive solution to compete on CAL FIRE Bids and add on opportunities. OEMs should reach out to KyleDarley@darley. com for pricing and information.



Wayne Hable, P.E Chief Engineer

# **Just Ask Engineering**

#### **Question:**

What makes a part reusable or not?

Asked by: Fire Pump Mechanics Worldwide

#### Answer.

When rebuilding a pump, deciding what to replace versus reuse is a common question. Fortunately, the process is straightforward: waynehable@darley.com break the pump into individual components and evaluate each piece one at a time.

Always Replace These Items: Replace all consumables and wear-prone parts, including: oil seals, O-rings, gaskets, rubber diaphragms, mechanical seals, nuts, bolts, screws, washers, snap rings, cotter pins, pipe plugs, rubber bellows, belts (V and synchronous), oil filters, thin shaft spacers (under 0.375"), microswitches, rubber flingers, drive yoke nuts, primer blades, shaft keys, and lubricants. These items are inexpensive and not worth assessing for reuse. If removed, replace them - especially lubricants and oil filters, which must always be refreshed.

Bearings and Clutches: Bearings should be replaced. Alongside mechanical seal failure, bearing wear is a leading cause of pump rebuilds. Diagnosing bearing damage like brinelling or raceway wear is difficult without specialized tools, so it's best to replace them. If a clutch is removed, replace it. Evaluating torque fade is complex, and reusing a questionable clutch can compromise performance.

Rotary Screw Air Compressors: These should appear nearly pristine due to their oil-flooded operating conditions. If the screws show wear, don't rotate freely, or exhibit rust beyond minor surface discoloration, replace the compressor. Also, flush all hydraulic lines and the oil reservoir feeding the compressor if it's replaced.

Large Components: Clean and Inspect Major parts - casings,

impellers, gearboxes, shafts, flanges, and housings - are sent to a vendor with an engine block cleaner. These industrial cleaners remove grime and odors, helping determine reuse viability. If the rotary



helical gears.

screw compressor is reused, it doesn't need this cleaning.

Visual and Functional Inspection: Replace parts with obvious defects: oblong shapes, destroyed bores, deep gouges, or signs of impact. Mounting surfaces must be smooth and undamaged to ensure proper alignment. Sealing surfaces for O-rings and gaskets must be continuous and free of scratches or dings. If sealing ability is in doubt, replace the part.

Use a fingernail to check for grooves on surfaces where oil seals contact shafts, yokes, or flanges. If a groove is felt, replace the part.

Assessing Rust and Wear: For pump casings and plumbing, ensure at least 90% of wall thickness remains. Reuse casings if cutwaters are intact and free of cracks or pitting. Impellers and seal rings should be measured against manufacturer specs. Impeller blades must be free of cracks and holes.

Shafts must be visibly straight, with spline teeth free of wear. Bearing mount surfaces should be continuous, and mechanical seal areas must be free of pits. Discolored parts post-cleaning often indicate overheating and should be discarded.

Gears and Clutch Components: Gears must have intact, crackfree teeth. Dog clutch teeth should be burr-free. Test mating clutch parts by hand - if they don't slide together easily, replace them.

Threaded Holes and Final Advice: Parts with stripped threads should be replaced. Heli-coil inserts are a last resort, used only when replacements are unavailable (e.g., vintage equipment).

When in Doubt: If you're unsure about a part's condition, replace it or contact us for guidance. This overview covers most scenarios and helps guide your decisions during a pump rebuild.

#### Darley Team Members Awarded Utility Patent

Darley fosters a culture of continuous innovation that allows us to serve those who serve more effectively. The Darley team strives to provide advanced solutions that help those on the front lines do their jobs efficiently, ultimately saving more lives and property. This spirit of innovation is deeply embedded in Darley's engineering and product development teams.

Darley proudly congratulates team members Wayne Hable, P.E. Chief Engineer; Shane Sullivan New Product Development Engineering Manager; and Sheldon Susa, Mechanical Engineer for their hard work, creativity, and dedication to Darley's cause. As a result of their efforts, each of them has been awarded new utility patents issued by the US Patent and Trademark Office. Their innovative contributions are a testament to Darley's commitment to excellence and mission to support those who protect and serve.



Pictured left to right; Wayne Hable, P.E. Chief Engineer; Shane Sullivan New Product Development Engineering Manager; and Sheldon Susa, Mechanical Engineer.

#### **Darley Plants Work 1.5 Million Hours** Without a Lost Time Accident

At Darley, safety is part of the culture, reflected in our initiatives and strong safety records. We believe every employee should feel empowered to voice concerns and help create a safer workplace. Quarterly safety meetings offer training, hands-on learning, and open Q&A sessions on topics like equipment use and emergency response. To modernize safety, a learning management system for training access and data tracking was implemented. Our teams



Workplace safety through teamwork.

have achieved impressive lost time records with this milestone reflecting a commitment to safety and protocol fostering a secure, collaborative workplace. 🎏

#### **Kristin Emery Promoted to Director of Government Contracts**

Kristin Emery is the second longest serving employee in Darley's Defense Division. She joined Darley in 2008 shortly after Darley was awarded their first TLS contracts. She has excelled in a variety of roles including Contract Administration, Customer Service, TLS F&ESE Quoting, Inside Sales Manager and Contracts Manager. Over the years Kristin has also been involved with GSA, EDI, VCAL, NGE



**Government Contracts** 

reporting, proposal review, invoicing, compliance and is the voice of Darley on day-to-day issues with DLA leadership. She works tirelessly and will continue to be a key contributor in helping Darley achieve its sales goals. 🎏

From the Office of

#### **MATT DURSA**

#### New OSHA Safety Rules for Emergency Responders



OSHA is in the final stages of a sweeping overhaul of its Fire Brigades Standard – now renamed the Emergency Response Standard. This represents the most significant regulatory shift in firefighter safety and equipment requirements in over four decades. The new standard brings OSHA's rules in line with modern emergency response realities and best practices from NFPA, NIOSH, and FEMA.

The new rule expands PPE requirements beyond structural firefighting to include EMS, technical rescue, hazmat, and disaster response. PPE must now be matched to specific hazards - bloodborne pathogen-resistant gear for EMS, chemical suits for hazmat teams - requiring a more tailored, role-specific approach.

A major change is the mandatory adoption of NFPA standards. Where departments once had to interpret what "adequate" PPE meant, they must now comply with specific benchmarks like NFPA 1971 (structural firefighting), NFPA 1999 (EMS), and NFPA 1951 (technical rescue). Procurement policies must be updated, and non-compliant legacy gear retired.

Inspection and maintenance protocols are also being transformed. PPE must be inspected after each use and at regular intervals, with adherence to manufacturer and NFPA guidelines. A structured PPE lifecycle management system is now essential.

Respiratory protection requirements are more stringent. The new rule incorporates OSHA's full respiratory protection standard (29 CFR 1910.134), including annual fit testing, medical evaluations, and training. In high-risk environments, responders must use CBRN-rated SCBA, ensuring both proper equipment and user readiness.

The standard also requires departments to implement on-scene decontamination, routine PPE cleaning, and safe storage to prevent cross-contamination.

This marks a major shift in how OSHA regulates responder safety — offering departments a critical opportunity to modernize, reduce liability, and better protect personnel.

Matt Dursa

Matt Dursa
Chief Legal & Chief Compliance Officer
mattdursa@darley.com

### **INSIDE DARLEY**

### Building Bonds and a Shared Vision: Highlights from Darley's Family Business Retreat

This past August, the Darley family gathered for a retreat focused on strengthening their bonds as relatives and as stewards of their 117-year-old business. We centered the event around family harmony, shareholder education, and the joy of reconnecting.

Family Harmony at the Heart - At the core we emphasized harmony - prioritizing relationships over business decisions. Through



Darley family unites at their annual business retreat

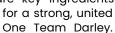
open discussions, the family explored what harmony means in a multi-generational enterprise: listening, mutual respect, and trust. Conversations welcomed diverse perspectives, fostering curiosity over conflict.

**Education for Our Shareholders** - A weekend highlight was a series of sessions educating family shareholders. We explored the company's history, ownership responsibilities, and future opportunities - bridging generations and preparing newer members to carry the legacy forward.

**Bonding Beyond the Boardroom** - Beyond business, the retreat offered meaningful moments of connection - sharing stories, meals, and laughter. For many, it was a rare chance to reconnect with distant relatives and be reminded that the heart of the business is the people behind it. As the retreat concluded, our family was left with a renewed appreciation and the shared responsibility they carry.

Company BBQ and Internship Program Showcase Team Spirit

A company BBQ is more than just a meal - it's a chance to build camaraderie, strengthen relationships, and celebrate team achievements in a relaxed setting. Events like these boost morale and reinforce a sense of belonging, which are key ingredients





Company BBQ at Darley's HQ office.

Carley

Darley's amazing summer interns in front of a classic Darley fire pump.

In addition, we were thrilled to welcome these summer interns; Geneva Darley, Joseph Aiello, Sydney Maheu, Andrew Colman, and James Freedman. At Darley, we believe in the power of mentorship and the importance of employee development. This talented group had the opportunity to learn from Darley's team of experienced professionals.



# Meet the Team: Eric P. Christiansen Jr. Senior Business Development Manager

Eric currently serves as a Senior Business Development Manager based out of Huntsville, Alabama, and Redstone Arsenal, where he drives business and promotes Darley as a key readiness builder for the U.S. Army and Department of Defense. Since joining Darley, he has played a pivotal role in expanding the company's presence within the

defense community, leveraging decades of military logistics experience to build readiness and capability across the force.

Prior to joining Darley, Eric's journey began in Streamwood, IL, where he enlisted in the U.S. Army as a Combat Medic. After six years as an enlisted soldier, he earned a commission through ROTC while in college. Over the next 32 years, he rose to the rank of Colonel, commanding at multiple levels, including a battalion in the 1st Cavalry Division. Along the way, he deployed globally, shaped future leaders as a Military Science Professor at Clemson, and completed a Senior Fellowship at Georgia Tech.

Eric holds a Master of Science from Kansas State University and a Bachelor of Science from Northern Illinois University. He brings not only a wealth of experience but also a deep commitment to service, leadership, and teamwork.

#### **Darley Pump Academy**

Our tuition-free Pump Academy provides comprehensive knowledge ranging from pump theory to hands-on maintenance and repair of Darley pumps and accessories. To keep up with ongoing advancements, we advise OEM service centers to participate at least once every five years. To register, email pumptraining@darley.com.

#### **Darley Pump Academy Dates**

Oct 7 - 9, 2025 | May 5 - 7, 2026 | Oct 6 - 8, 2026



Recent Pump Academy graduates.

#### 1934 - Sales to US Government

Darley has proudly served the U.S. government for over 90 years. This legacy in federal contracting reflects a deep commitment and reliability.



In the twenty-six years of our existence, over one hundred thou-sand American buyers and hundreds of overseas customers have come to accept our signature as a positive guarantee of Quality, Full Value and the best of Service. W. S. DARLEY & CO

A glimpse into Darley's 1934 catalog.

### **Next Gen Darley**

#### Gabe, Geneva, Jasmine and Coco Darley



Gabe, Geneva, Jasmine & Coco Darley all spent part of their summer scooping ice cream at "Dip in the Bay" in Williams Bay WI. While the girls are still in school, Gabe just received a Masters in Architecture from Yale and is off to Portland, Oregon, to work for an architecture firm. Geneva also worked as an intern at Darley and commented, "I learned a lot regarding vendors and hit it off with the other interns." All four are children of Jimmy Darley, Pump Sales.

There are currently 31 fourth and 24 fifthgeneration Darley family members who are descendants of William S. Darley.

# **Darley Earns Multiple Honors**

Darley's Mission-Driven Growth Earns Spot on Crain's 2025 Fast 50

Darley has been honored with a prestigious spot on the Crain's Chicago Business 2025 Fast 50 list, recognizing it as one of the fastest-growing companies in the Chicagoland area. This honor highlights Darley's sustained momentum and innovation in serving first responders and defense markets, as well as its commitment to excellence across operations. The Fast 50 list celebrates companies that have demonstrated exceptional revenue growth over the past five years, and Darley's inclusion underscores its strategic expansion, customer-centric approach, and dedication to mission-driven impact. This recognition not only reflects Darley's impressive business performance but also its enduring legacy of service and resilience in a rapidly evolving industry. CEO and President, Paul Darley, shared his thoughts on the achievement: "Darley is deeply honored to be recognized



Team Darley joins Crain's

among Crain's 2025 Fast 50. This recognition is a testament to the relentless innovation, dedication, and passion of our incredible team and reflects our commitment to growth with purpose and delivering exceptional service to those we serve." 🎉



Team members gathered at Darley HQ for a lunchtime celebration.

### William J. Darley Lifetime Achievement Award **Recipient Recognized**

During the 2025 NVFC Spring Board Conference in Alexandria, VA, the National Volunteer Fire Council celebrated exceptional individuals and programs at their annual awards ceremony. Peter Darley attended and participated in the award presentation.

The William J. Darley Lifetime Achievement Award is an annual award presented by the National Volunteer Fire Council (NVFC) to honor an individual who has been a volunteer firefighter for at least 20 years and whose remarkable achievements in the fire service and community exemplify outstanding performance.



Congratulations to David Denniston (center) shown with Peter Darley (left).

Congratulations to this year's award recipients:

- · David Denniston William J. Darley Lifetime Achievement Award (sponsored by Darley)
- Jeremy Sonenschein Chief James P. Seavey Sr. Health & Wellness Leadership Award (co-sponsored by VFIS and Ward Diesel Filter Systems)
- Jiya Jadhav Junior Firefighter of the Year (sponsored by California Casualty)
- West Virginia University Fire Service Extension Junior Firefighter Camp Junior Firefighter Program of the Year (sponsored by California Casualty)
- Brian McQueen E. James Monihan Director Award (sponsored by Provident)

# TEEX Enhances Fire Training with Darley Pump Donation

The Emergency Services Training Institute of the Texas A&M Engineering Extension Service (TEEX) has received a new 2024 Pierce Saber fire engine, enhancing its ability to deliver world-class fire training to emergency responders from across North America. This vital addition was partially funded through an Assistance to Firefighters Grant (AFG) from the federal government. Darley donated the pump continuing its long partnership with, and support of, TEEX. The new engine will be primarily utilized in the Recruit Fire



Pump courtesy of Darley.

Academy program at the renowned Brayton Fire Training Field in College Station, Texas, which, along with TEEX's global outreach, trains over 117,000 emergency responders annually from all 50 states and 65 countries. Since 1929, when Texas A&M University was chosen as the site for a permanent firefighter training school, TEEX has remained committed to advancing emergency response education. The addition of the Saber engine reflects TEEX's ongoing investment in cutting-edge



Darley supports TEEX Fire Training with pump donation.

training resources. It also reinforces the institute's dedication to preparing responders for realworld challenges. TEEX deeply values its enduring partnership with Darley in achieving this vital mission.

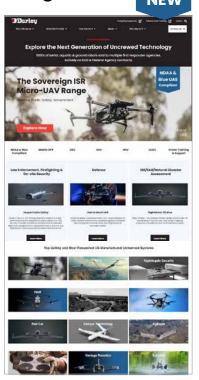
# Darley Launches Uncrewed Systems Hub to Support Rapidly Evolving Market

Darley is proud to unveil a new section on its website - darley.com/uncrewed-systems - dedicated to the latest UxS technology. This hub highlights cutting-edge aerial, aquatic, and ground platforms, all NDAA-compliant and Blue UAS Cleared, tailored for first responders, public safety and defense.

#### **Key Offerings Include:**

- U.S.-made drone listings for diverse missions
- NDAA Section 848 compliance
- Tactical ISR and search and rescue capabilities
- Technical specifications
- Expert support, training, and integration

Darley also offers solutions for the growing Drone as First Responder (DFR) market, including its new mobile Tactical UAV Command Platform. "Our goal is to simplify procurement and deliver reliable, mission-ready UxS solutions," said Peter Darley. Contact JohnApkarian@darley.com to learn more.



This new hub showcases cutting-edge solutions from trusted industry partners.

# 19th Annual IL Fire Service Home Day Highlights Important Issues

Darley was proud to sponsor the 19th annual Illinois Fire Service Home Day event, hosted by NIPSTA in Glenview, IL.

This outstanding event that brought together over 150 fire service leaders and managers, along with representatives from 20 fire equipment manufacturers, collectively supporting nearly 100,000 fire service professionals across Illinois.

Paul Darley, CEO of Darley, was among the featured speakers. Attendees had the opportunity to hear his insights, along with those of other industry leaders, and explore the latest equipment funded through the Assistance to Firefighters Grant



The event included demos and an overview of funding.

Program (AFG) over the past two decades. The AFG program fills essential equipment gaps for approximately 1.1 million first responders nationwide. This grant ensures that firefighters have access to the necessary tools and resources to perform their duties effectively and enhance public safety. This impactful event was made possible through the support of the Metropolitan Fire Chiefs Association of Illinois, in partnership with FAMA and FEMSA, and with the backing of the Illinois Fire Chiefs Association, MABAS, IAFC, NVFC, and CFSI.

# Connect With Darley Worldwide at Over 100 Trade Shows Annually

sept 9 - II	Maneuver warrighter Expo 2025	Ft. Benning, GA
Sept 22 - 24	AFA Air, Space, & Cyber Warfare Conf.	Washington, DC
Oct 1 - 3	Fall Darley Pump Academy	Chippewa Falls, WI
Oct 7 - 9	GSOF European Symposium	Athens, Greece
Oct 12 - 15	IL Fire Service Conference	Peoria, IL
Oct 13 - 15	AUSA	Washington, DC
Oct 15 - 18	Minnesota Chiefs (MSFCA)	Duluth, MN
Oct 18 - 21	IACP 2025	Denver, CO
Oct 20 - 21	ARC WEPTAC	Tucson, AZ
Oct 20 - 24	CO State FC - Fire Leadership Challenge	Keystone, CO
Nov 6	Darley Federal Range Forum	Fredericksburg, VA
Nov 6 - 8	Ntl Guard Assoc. of Michigan (MIARNG)	Detroit, MI
Nov 18 - 21	Modern Warfare Week	Fayetteville, NC
Dec 4 - 6	Hawaii Fire Chiefs	Kapalua, HI
Dec 12 - 11	Eastern Defense Summit	Charleston, SC
Jan 13 - 15	UAV Skills Camp 2026	Indianapolis, IN
Jan 12 - 14	Intersec 2026	Dubai, UAE
Feb 23 - 25	AFA Warfare Symposium 2026	Aurora, CO
March 12 - 13	WFCA Ignite Symposium 2026	Las Vegas, NV
April 15 - 17	AAAA Missions Summit 2026	Nashville, TN
April 19 - 22	Sea Air Space 2026	National Harbor, MD
April 20 - 25	FDIC 2026	Indianapolis, IN
April 28 - 30	Modern Day Marine 2026	Washington, DC
June 1 - 6	Interschutz 2026	Hannover, Germany

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