



## **W.S. Darley & Co.**

1051 Palmer Street, Chippewa Falls, WI 54729  
Phone 800-634-7812 Fax 715-726-2656

Dear Darley Customer:

W. S. Darley & Co. is pleased to announce the dates for our **May 2018** Pump School.

<b>May 6-8, 2019</b>	<b>OEM/Service Center/Fire Departments</b>
<b>May 6, 2019</b>	<b>EVT Testing at Darley Facility 4PM-8PM</b>
<b>May 8, 2019</b>	<b>Pro Poly Body Welding Class (Afternoon)</b>
<b>May 9-10, 2019</b>	<b>CAFS Class</b>

This class is comprehensive and covers everything from pump theory to hands on maintenance and repair of Darley Pumps and accessories. The classes are held in Chippewa Falls, Wisconsin.

As in the past, the school is absolutely free. **Attendees pay only for their room, meals and transportation.** Each student will receive a flash drive of our Pump School Manual free of charge.

We encourage all OEM and Service Centers to send someone at least every five years to maintain your discount level and to stay current on the newest technology, such as CAFS. Please encourage your customers to attend.

Enclosed you will find an application and agenda for these classes. Please note that these schools fill up quickly and enrollment is limited to approximately 25 students. Details will be sent upon return of application.

**Please see the following page for information regarding credit card hold & cancellation fees.**

If you should have any questions, please feel free to contact me at 1-800-634-7812 or you can email [EAS@darley.com](mailto:EAS@darley.com).

Sincerely,

*Elesha A. Schimmel*

Elesha A. Schimmel  
Production Control Assistant

## DARLEY CAFS ACADEMY

DARLEY PUMP MANUFACTURING FACILITY  
1051 PALMER STREET  
CHIPPEWA FALLS, WISCONSIN  
MAY 9 - 10, 2019 8AM - 5PM

### WHY ATTEND?

The 11<sup>th</sup> annual Darley CAFS Academy will be held at the Darley pump manufacturing facility in Chippewa Falls, Wisconsin, May 9 - 10, 2019. Sign up today and bring neighboring firefighters who are also interested in learning more about compressed air foam systems! This is your opportunity to have the most respected company in the industry introduce you to CAFS so you can decide if it is right for you. If CAFS is already part of your arsenal, the Darley CAFS Academy will teach you how to maintain, service, and operate your compressed air foam system to get the most out of your investment.

### REGISTRATION

Cost is free to all registered pump school attendees or only \$75 for the 2-day school. \$50 for a 1-day pass. A Darley AutoCAFS® shirt and hat is included with your registration. Fire Departments are encouraged to bring their CAFS engines.

For more information or to sign-up for Darley CAFS Academy, contact: TROY CAROTHERS - 1.800.634.7812 x203, 715.720.2667 or CAFS@DARLEY.COM

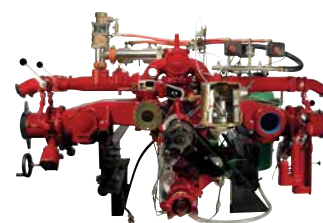
### COURSE SCHEDULE

DAY 1 - MAY 9: 8AM - 5PM

CAFS basic theory, CAFS types breakdown, CAFS tactics & demos

DAY 2 - MAY 10: 8AM - 5PM

CAFS maintenance & service basics, operator information, flow rate discussion, hands-on demos



### SIGN UP TODAY

CONTACT TROY CAROTHERS

TF: 1.800.634.7812 x203

DIRECT: 715.720.2667

EMAIL: CAFS@DARLEY.COM

**AutoCAFS** **ODiN**

### Credit Card Hold and Cancellation policy

There is no Charge for attendees to come to the Darley facility and learn about our pumps and pump maintenance and repair. There will be a \$300 Charge for those who register and do not attend, or, those who cancel after 30 days prior to the school starting. Credit Card info is required at the time of registration to hold your spot. In the event of a no show, your card will be charged to first day of our pump school, if there are issues with the credit card, the \$300 No-show charge will be added to your Darley account. Darley commits a large amount of resources to this school and there is typically a waiting list no-shows cost us these resources, and cost your peers in the industry a spot. For those who register and attend.

### Credit Card Authorization

Please scan and email [eleshaschimmel@darley.com](mailto:eleshaschimmel@darley.com) or Fax (715)726-2656 to Elesha Schimmel , if you would prefer to provide over the phone, please call Elesha at 715-726-2650.

I authorize a one-time charge or hold against my credit card for the follow amount \$ 300.00 USD

### CARDHOLDER INFORMATION

Name:

Billing Street Address:

Street Address (cont.):

City: \_\_\_\_\_ State: \_\_\_\_\_ Postal Code:

Country: \_\_\_\_\_ Email

Address:

Direct Telephone: (\_\_\_\_\_) \_\_\_\_\_

### CREDIT CARD INFORMATION

Credit Card Type:  MasterCard  Visa  American Express  Discover Card

Number:

Expiration Month: \_\_\_\_\_ Expiration Year:

Cardholder Signature X \_\_\_\_\_ Date \_\_\_/\_\_\_/

Security Code:

W. S. DARLEY & COMPANY PUMP SCHOOL APPLICATION

NAME: \_\_\_\_\_

DEPARTMENT/COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP CODE: \_\_\_\_\_

PHONE: (WORK) \_\_\_\_\_ (HOME) \_\_\_\_\_

FAX # \_\_\_\_\_

EMAIL ADDRESS \_\_\_\_\_

**CAFS CLASS:** YES \_\_\_\_\_ NO \_\_\_\_\_

**PRO POLY CLASS:** YES \_\_\_\_\_ NO \_\_\_\_\_ **IF YES PLEASE FILL OUT  
ADDITIONAL REGISTRATION FORM. THANKS!**

SHIRT SIZE \_\_\_\_\_

Briefly answer the following questions:

1. Why would you like to attend the DARLEY FIRE MECHANICS SCHOOL?
2. Are you the person responsible for teaching the other members of your company/fire department? YES \_\_\_\_\_ NO \_\_\_\_\_
3. Have you worked on Darley Pumps in the past? If so, to what extent?
4. Does your company/department currently have a Darley Fire Pump on order? YES \_\_\_\_\_ NO \_\_\_\_\_
5. Have you attended Darley Schools in the past? YES \_\_\_\_\_ NO \_\_\_\_\_
6. Have you attended schools held by other pump manufacturers? YES \_\_\_\_\_ NO \_\_\_\_\_ If yes, which company? \_\_\_\_\_
7. Please let us know if you have any dietary restrictions as we provide lunch

\_\_\_\_\_

Class enrollment will be limited to **30 students**.

Please return form to: Elesha Schimmel  
Darley & Co.  
1051 Palmer Street  
Chippewa Falls, WI 54729  
FAX: (715)-726-2656  
Email: [EAS@Darley.com](mailto:EAS@Darley.com)



***PUMP MECHANICS SEMINAR***

***May 6 – May 8, 2019***

**MONDAY**

8:00 - 8:30 AM Travel to Darley & Co. Location: 1051 Palmer Street  
8:30 - 9:00 AM Introduction at Darley & Co. Building: 1051 Palmer Street  
9:00 - 10:00 AM Pump Plant Tour  
10:00 - 10:15 AM Break (coffee and doughnuts provided)  
10:15 - 11:00 AM Classroom Presentation of Pump Theory & Operation  
11:00 – 12:00 PM Major Pump Repair Session: 1051 Palmer Street  
12:00 - 1:00 PM Lunch provided and catered into our facility  
1:00 - 2:30 PM Continue Major Pump Repair Session: 1051 Palmer St.  
2:30 - 2:45 PM Break  
2:45 - 5:00 PM Continue Major Pump Repair Session: 1051 Palmer St.  
**4:00 PM EVT Testing @ Our Facility**

**TUESDAY**

7:30 - 8:00 AM Travel to Darley & Co. Location: 1051 Palmer Street  
8:00 - 10:00 AM Continue Major Pump Repair Session: 1051 Palmer St.  
10:00 – 10:15 AM Break (coffee and doughnuts provided)  
9:00 - 12:00 PM Finish Major Pump Repairs: 1051 Palmer St.  
12:00 - 1:00 PM Lunch provided and catered into our facility  
1:00 - 2:00 PM Failure analysis show and troubleshooting accessories  
2:00 - 2:30 PM Explaining CAFS Basics – Classroom  
2:30 - 2:45 PM Break  
3:00 - 4:00 PM CAFS Video and Service/Maintenance Information  
4:00 - 5:00 PM CAFS Demo and Tour: 920 Kurth Rd – Vehicle Assembly  
6:30 - 8:00 PM Optional class “Selling the **Darley Pumps**” at the Avalon Meeting Room (Jason Darley or Ryan Darley)  
**FOR OEM/SALES PEOPLE ONLY**

**WEDNESDAY**

8:00 - 9:30 AM Pump Mounting at Palmer Street Classroom (Split Class)  
9:30 - 11:00 AM Pumper Service Testing at Palmer Street Break Room (Split Class) Truck set up Yates test pit: 920 Kurth Rd  
11:00 - 12:00 PM (1) Final Exam  
(2) Question and Answer Session  
(3) Hand-in Evaluation Forms  
(4) Hand-out Mechanic Certificates  
12:00 - 1:00 PM Lunch provided and catered into our facility  
1:30 - 4:00 PM Optional Poly welding class at ProPoly in Augusta

**THURSDAY-FRIDAY MAY 9-10, 2019 CAFS CLASS**

Dear Pro Poly of America/PolyBilt Customer:

Pro Poly of America and PolyBilt are pleased to announce the dates for 2013 WS Darley Pump School and Pro Poly's Polymer Welding course. The Polymer Welding Courses will be held on the 3<sup>rd</sup> day of the pump school in the afternoon.

**May 8, 2019 OEM/Service Center/Fire Departments**

The Polymer Welding course is comprehensive and covers everything about polymer welding and fabrication for water and foam tanks as well as PolyBilt truck bodies to hands on maintenance. The classes are held at our plant in Augusta, Wisconsin in conjunction with the Darley Pump School in Chippewa Falls.

As in the past, the pump school is absolutely free. Students pay only for their room, meals and transportation. Each student will receive a flash drive of Repair Manuals free of charge, but can

We encourage all OEM and Service Centers to send someone at least every five years to maintain your discount level and to stay current on the newest technology, such as CAFS. Please encourage your customers to attend.

Enclosed you will find an application and agenda for these classes. Please note that these schools fill up quickly and enrollment is limited to approximately 25 students. Details will be sent upon acceptance.

Although the classes are separated, (OEM/Service Center and Fire Departments) we often allow students to participate in the class which best meets your schedule.

If you should have any questions, please feel free to contact me at 1-800-864-3817.

Sincerely,

Dianne Anderson  
Executive Administrative Asst.

PRO POLY OF AMERICA, INC.  
and  
POLYBILT POLYMER WELDING SCHOOL APPLICATION

NAME: \_\_\_\_\_

DEPARTMENT/COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP CODE: \_\_\_\_\_

PHONE: (WORK) \_\_\_\_\_ (HOME) \_\_\_\_\_

E-MAIL \_\_\_\_\_

Briefly answer the following questions:

1. Why would you like to attend the POLYMER WELDING SCHOOL?
  
2. Are you the person responsible for teaching the other members of your company/fire department? YES \_\_\_\_\_ NO \_\_\_\_\_
  
3. Have you worked on Polymer welding in the past? If so, to what extent?
  
4. Does your company/department currently have a Polymer product on order from PolyBilt or Pro Poly of America? YES \_\_\_\_\_ NO \_\_\_\_\_
  
5. Have you attended Polymer Weld Schools in the past? YES \_\_\_\_\_ NO \_\_\_\_\_
  
6. Have you attended schools held by other Polymer welding companies? YES \_\_\_\_\_ NO \_\_\_\_\_ If yes, which company? \_\_\_\_\_
  
7. Date: **May 8, 2019** OEM/ Service Center/  
Fire Departments

Class enrollment will be limited to 20 students. You will be notified of your application status at least 45 days prior to the start of class. Please return form to:

Dianne Anderson – [Dianne@propolyamerica.com](mailto:Dianne@propolyamerica.com) or Fax: (352) 629-6049

***PRO POLY OF AMERICA, INC.***  
**&**  
***POLYBILT BODY COMPANY***

**POLYMER WELDING SCHOOL**

**MAY 8, 2019**

- |                |  |
|----------------|--|
| 12:00 – 1:00PM | Travel to Pro Poly Plant at: 150 Industrial Park Drive<br>Augusta, WI (715) 286-5599         |
| 1:00 - 2:00PM  | Introduction to Pro Poly, Augusta plant and power point<br>overview on Pro Poly and PolyBilt |
| 2:00PM         | Overview of science of thermoplastic welding and<br>Polyprene material                       |
| 2:30PM         | Cutting, trimming and fabricating techniques of<br>polyprene                                 |
| 3:00PM         | Tack welding, basic hand welding and introduction to<br>extrusion welding                    |