



W.S. Darley & Co.

1051 Palmer Street, Chippewa Falls, WI 54729
Phone 800-634-7812 Fax 715-726-2656

Dear Darley Customer:

W. S. Darley & Co. is pleased to announce the dates for our **May 2018 Pump School**.

April 30 – May 2, 2018	OEM/Service Center/Fire Departments
April 30, 2018	EVT Testing at Darley Facility 4PM-8PM
May 2, 2018	Pro Poly Body Welding Class (Afternoon)
May 3-4, 2018	CAFS Class

This class is comprehensive and covers everything from pump theory to hands on maintenance and repair of Darley Pumps and accessories. The classes are held in Chippewa Falls, Wisconsin.

As in the past, the school is absolutely free. Attendees pay only for their room, meals and transportation. Each student will receive a flash drive or CD of Repair Manuals free of charge.

We encourage all OEM and Service Centers to send someone at least every five years to maintain your discount level and to stay current on the newest technology, such as CAFS. Please encourage your customers to attend.

Enclosed you will find an application and agenda for these classes. Please note that these schools fill up quickly and enrollment is limited to approximately 25 students. Details will be sent upon return of application.

Please see the following page for information regarding credit card hold & cancellation fees.

If you should have any questions, please feel free to contact me at 1-800-634-7812 or you can email EAS@darley.com.

Sincerely,

Elesha A. Schimmel

Elesha A. Schimmel
Production Control Assistant

DARLEY CAFS ACADEMY

DARLEY PUMP MANUFACTURING FACILITY
1051 PALMER STREET
CHIPPEWA FALLS, WISCONSIN
MAY 3 - 4, 2018 8AM - 5PM

WHY ATTEND?

The 11th annual Darley CAFS Academy will be held at the Darley pump manufacturing facility in Chippewa Falls, Wisconsin, May 3 - 4, 2018. Sign up today and bring neighboring firefighters who are also interested in learning more about compressed air foam systems! This is your opportunity to have the most respected company in the industry introduce you to CAFS so you can decide if it is right for you. If CAFS is already part of your arsenal, the Darley CAFS Academy will teach you how to maintain, service, and operate your compressed air foam system to get the most out of your investment.

REGISTRATION

Cost is free to all registered pump school attendees or only \$75 for the 2-day school. \$50 for a 1-day pass. A Darley AutoCAFS® shirt and hat is included with your registration. Fire Departments are encouraged to bring their CAFS engines.

For more information or to sign-up for Darley CAFS Academy, contact: TROY CAROTHERS - 1.800.634.7812 x203, 715.720.2667 or CAFS@DARLEY.COM

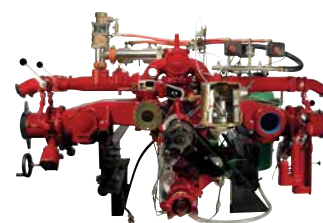
COURSE SCHEDULE

DAY 1 - MAY 3: 8AM - 5PM

CAFS basic theory, CAFS types breakdown, CAFS tactics & demos

DAY 2 - MAY 4: 8AM - 5PM

CAFS maintenance & service basics, operator information, flow rate discussion, hands-on demos



SIGN UP TODAY

CONTACT TROY CAROTHERS

TF: 1.800.634.7812 x203

DIRECT: 715.720.2667

EMAIL: CAFS@DARLEY.COM

AutoCAFS **ODiN**

Credit Card Hold and Cancellation policy

There is no Charge for attendees to come to the Darley facility and learn about our pumps and pump maintenance and repair. There will be a \$300 Charge for those who register and do not attend, or, those who cancel after 30 days prior to the school starting. Credit Card info is required at the time of registration to hold your spot. In the event of a no show, your card will be charged to first day of our pump school, if there are issues with the credit card, the \$300 No-show charge will be added to your Darley account. Darley commits a large amount of recourses to this school and there is typically a waiting list no-shows cost us these resources, and cost your peers in the industry a spot. For those who register and attend.

Credit Card Authorization

Please scan and email eleshaschimmel@darley.com or Fax (7157262656) to Elesha Schimmel , if you would prefer to provide over the phone, please call Elesha at 7157262650.

I authorize a one-time charge or hold against my credit card for the follow amount \$ 300.00 USD

CARDHOLDER INFORMATION

Name:

Billing Street Address:

Street Address (cont.):

City: _____ State: _____ Postal Code:

Country: _____ Email

Address:

Direct Telephone: (_____) _____

CREDIT CARD INFORMATION

Credit Card Type: MasterCard Visa American Express Discover Card

Number:

Expiration Month: _____ Expiration Year:

Cardholder Signature X _____ Date ___/___/

Security Code:

W. S. DARLEY & COMPANY PUMP SCHOOL APPLICATION

NAME: _____

DEPARTMENT/COMPANY: _____

ADDRESS: _____

CITY/STATE/ZIP CODE: _____

PHONE: (WORK) _____ (HOME) _____

FAX # _____

EMAIL ADDRESS _____

CAFS CLASS: YES _____ NO _____

PRO POLY CLASS: YES _____ NO _____ **IF YES PLEASE FILL OUT
ADDITIONAL REGISTRATION FORM. THANKS!**

SHIRT SIZE _____

Briefly answer the following questions:

1. Why would you like to attend the DARLEY FIRE MECHANICS SCHOOL?
2. Are you the person responsible for teaching the other members of your company/fire department? YES _____ NO _____
3. Have you worked on Darley Pumps in the past? If so, to what extent?
4. Does your company/department currently have a Darley Fire Pump on order? YES _____ NO _____
5. Have you attended Darley Schools in the past? YES _____ NO _____
6. Have you attended schools held by other pump manufacturers? YES _____ NO _____ If yes, which company? _____

Class enrollment will be limited to **30 students**.

Please return form to: Elesha Schimmel
Darley & Co.
1051 Palmer Street
Chippewa Falls, WI 54729
FAX: (715)-726-2656
Email: EAS@Darley.com



PUMP MECHANICS SEMINAR

April 30 – May 2, 2018

MONDAY

8:00 - 8:30 AM Travel to Darley & Co. Location: 1051 Palmer Street
8:30 - 9:00 AM Introduction at Darley & Co. Building: 1051 Palmer Street
9:00 - 10:00 AM Pump Plant Tour
10:00 - 10:15 AM Break (coffee and doughnuts provided)
10:15 - 11:00 AM Classroom Presentation of Pump Theory & Operation
11:00 - 12:00 PM Major Pump Repair Session: 1051 Palmer Street
12:00 - 1:00 PM Lunch provided and catered into our facility
1:00 - 2:30 PM Continue Major Pump Repair Session: 1051 Palmer St.
2:30 - 2:45 PM Break
2:45 - 5:00 PM Continue Major Pump Repair Session: 1051 Palmer St.
4:00 PM EVT Testing @ Our Facility

TUESDAY

7:30 - 8:00 AM Travel to Darley & Co. Location: 1051 Palmer Street
8:00 - 10:00 AM Continue Major Pump Repair Session: 1051 Palmer St.
10:00 - 10:15 AM Break (coffee and doughnuts provided)
9:00 - 12:00 PM Finish Major Pump Repairs: 1051 Palmer St.
12:00 - 1:00 PM Lunch provided and catered into our facility
1:00 - 2:00 PM Failure analysis show and troubleshooting accessories
2:00 - 2:30 PM Explaining CAFS Basics – Classroom
2:30 - 2:45 PM Break
3:00 - 4:00 PM CAFS Video and Service/Maintenance Information
4:00 - 5:00 PM CAFS Demo and Tour: 920 Kurth Rd – Vehicle Assembly
6:30 - 8:00 PM Optional class “Selling the **Darley Pumps**” at the Avalon Meeting Room (Jason Darley or Ryan Darley)
FOR OEM/SALES PEOPLE ONLY

WEDNESDAY

8:00 - 9:30 AM Pump Mounting at Palmer Street Classroom (Split Class)
9:30 - 11:00 AM Pumper Service Testing at Palmer Street Break Room (Split Class) Truck set up Yates test pit: 920 Kurth Rd
11:00 - 12:00 PM (1) Final Exam
(2) Question and Answer Session
(3) Hand-in Evaluation Forms
(4) Hand-out Mechanic Certificates
12:00 - 1:00 PM Lunch provided and catered into our facility
1:30 - 4:00 PM Optional Poly welding class at ProPoly in Augusta

THURSDAY-FRIDAY MAY 3-4, 2018 CAFS CLASS

Dear Pro Poly of America/PolyBilt Customer:

Pro Poly of America and PolyBilt are pleased to announce the dates for 2015 WS Darley Pump School and Pro Poly's Polymer Welding course. The Polymer Welding Courses will be held on the 3rd day of the pump school in the afternoon.

May 2, 2018 OEM/Service Center/Fire Departments

The Polymer Welding course is comprehensive and covers everything about polymer welding and fabrication for water and foam tanks as well as PolyBilt truck bodies to hands on maintenance. The classes are held at our plant in Augusta, Wisconsin in conjunction with the Darley Pump School in Chippewa Falls.

As in the past, the pump school is absolutely free. Students pay only for their room, meals and transportation. Each student will receive a flash drive or CD of Repair Manuals free of charge.

We encourage all OEM and Service Centers to send someone at least every five years to maintain your discount level and to stay current on the newest technology, such as CAFS. Please encourage your customers to attend.

Enclosed you will find an application and agenda for these classes. Please note that these schools fill up quickly and enrollment is limited to approximately **25** students. Details will be sent upon acceptance.

Although the classes are separated, (OEM/Service Center and Fire Departments) we often allow students to participate in the class which best meets your schedule.

If you should have any questions, please feel free to contact me at 1-800-864-3817.

Sincerely,

Dianne Anderson
Executive Administrative Asst.

PRO POLY OF AMERICA, INC.
and
POLYBILT POLYMER WELDING SCHOOL APPLICATION

NAME: _____

DEPARTMENT/COMPANY: _____

ADDRESS: _____

CITY/STATE/ZIP CODE: _____

PHONE: (WORK) _____ (HOME) _____

E-MAIL _____

Briefly answer the following questions:

1. Why would you like to attend the POLYMER WELDING SCHOOL?
2. Are you the person responsible for teaching the other members of your company/fire department? YES _____ NO _____
3. Have you worked on Polymer welding in the past? If so, to what extent?
4. Does your company/department currently have a Polymer product on order from PolyBilt or Pro Poly of America? YES _____ NO _____
5. Have you attended Polymer Weld Schools in the past? YES _____ NO _____
6. Have you attended schools held by other Polymer welding companies? YES _____ NO _____ If yes, which company? _____
7. **Circle date desired** **May 2, 2018** **OEM/ Service Center/
Fire Departments**

Class enrollment will be limited to 20 students. You will be notified of your application status at least 45 days prior to the start of class. Please return form to:

Dianne Anderson – Dianne@propolyamerica.com or Fax: (352) 629-6049

PRO POLY OF AMERICA, INC.
&
POLYBILT BODY COMPANY

POLYMER WELDING SCHOOL

12:00 – 1:00PM	Travel to Pro Poly Plant at: 150 Industrial Park Drive Augusta, WI (715) 286-5599
1:00 - 2:00PM	Introduction to Pro Poly, Augusta plant and power point overview on Pro Poly and PolyBilt
2:00PM	Overview of science of thermoplastic welding and Polyprene material
2:30PM	Cutting, trimming and fabricating techniques of polyprene
3:00PM	Tack welding, basic hand welding and introduction to extrusion welding