

CAPABILITY STATEMENT

MISSION STATEMENT: TO PASSIONATELY SERVE THE WORLD'S FIRST RESPONDER AND TACTICAL COMMUNITIES BY PROVIDING HIGH QUALITY, SAFE, AND INNOVATIVE PRODUCTS WITH UNMATCHED COMMITMENT AND SERVICE.



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WHAT WE DO

Since 1908, W.S. Darley & Co. has been dedicated to serving the world's Fire and Emergency Services and Defense organizations. Darley remains a family owned and operated business. Our entire company is committed to customer satisfaction. Darley is dedicated to excellence and offers a diverse line of quality products and services through progressive design, manufacturing and worldwide distribution.

- ▶ Corporate headquarters, Defense Division, and Equipment Division are located in Itasca, Illinois
- ▶ Manufacturing and engineering operations are located in Chippewa Falls, Wisconsin and Janesville, Iowa
- ▶ Ohler Pump Division, located in Janesville, Iowa, was acquired by Darley in 2007. Ohler Pumps manufactures centrifugal, refueling, water transfer pumps, Compressed Air Foam systems (CAFS), water purification systems, and has several military contracts
- ▶ Darley was awarded the DLA Tailored Logistics Support (TLS) Program contract for Fire & Emergency Services Equipment (F&ESE) in December 2013 valued at an estimated \$231,450,000 (base period plus option years)
- ▶ Darley was awarded the DLA Tailored Logistics Support (TLS) Program contract for Special Operational Equipment (SOE) in March 2014 valued at an estimated \$4,000,000,000 (base period plus option years)
- ▶ Over 70 years of experience in Government contracting
- ▶ 150,000 square feet of warehousing for parts and equipment

CORE COMPETENCIES

DARLEY EXHIBITS CORE COMPETENCIES IN FIVE MAJOR AREAS:

- ▶ Distribution of tactical and firefighting equipment
- ▶ Logistics solutions for tactical and firefighting equipment
- ▶ Manufacturing firefighting, water and fuel transfer pumps
- ▶ Manufacturing firefighting apparatus
- ▶ EDI and WAWF contract fulfillment

PAST PERFORMANCE

Darley has executed Federal Government contracts dating back to pre-World War II and winning the Army/Navy E for excellence in contracting during WW II. Most recently Darley has performed for the following agencies:

- ▶ DLA for Fire, Emergency Services & Equipment TLS Program
- ▶ DLA for Special Operational Equipment TLS Program
- ▶ US Navy for P-100 Portable Dewatering Pump since 1994
- ▶ US Coast Guard for P-6 Emergency Dewatering Pump since 1999
- ▶ Joint Contracting Command Iraq/Afghanistan for Firefighting and Special Operational Equipment
- ▶ US Army and Pierce Manufacturing for the Tactical Firefighting Vehicle
- ▶ US Marine Corps Systems Command for Fuel and Water Transfer Pumps
- ▶ US Army TACOM for Fuel Transfer Pumps

Past performance contact information available upon request.

NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS)

NAICS CODE	DESCRIPTION	NAICS CODE	DESCRIPTION
115310	Support Activities for Forestry	334516	Analytical Laboratory Instrument Manufacturing
313210	Broadwoven Fabric Mills	336211	Motor Vehicle Body Manufacturing
314999	All Other Miscellaneous Textile Product Mills	336214	Travel Trailer and Camper Manufacturing
316998	All Other Leather Good and Allied Product Manufacturing	339113	Surgical Appliance and Supplies Manufacturing
325613	Surface Active Agent Manufacturing	339115	Ophthalmic Goods Manufacturing
325998	All Other Miscellaneous Chemical Product and Preparation Manufacturing	339920	Sporting and Athletic Goods Manufacturing
332919	Other Metal Valve and Pipe Fitting Manufacturing	339999	All Other Miscellaneous Manufacturing
332994	Small Arms Manufacturing	423610	Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers
333314	Optical Instrument and Lens Manufacturing	423850	Service Establishment Equipment and Supplies Merchant Wholesalers
333318	Other Commercial and Service Industry Machinery Manufacturing	423910	Sporting and Recreational Goods and Supplies Merchant Wholesalers
333911	Pump and Pumping Equipment Manufacturing	423990	Other Miscellaneous Durable Goods Merchant Wholesalers
333912	Air and Gas Compressor Manufacturing	444130	Hardware Stores
333991	Power-Driven Handtool Manufacturing	451110	Sporting Goods Stores
334220	Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing	454113	Mail-Order Houses
334413	Semiconductor and Related Device Manufacturing	624230	Emergency and Other Relief Services
334511	Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing		

FEDERAL SUPPLY CLASSIFICATION (FSC)

FSC CODE	DESCRIPTION	FSC CODE	DESCRIPTION
4210	Fire Fighting Equipment	5110	Hand Tools, Edged Non-Powered
4220	Marine Lifesaving and Diving Equipment	8340	Tents and Tarpaulins
4240	Safety and Rescue Equipment	8415	Clothing, Special Purpose
4610	Water Purification Equipment	8465	Individual Equipment

BATTLEFIELD AIRMEN MANAGEMENT SYSTEM (BAMS) BLANKET PURCHASE AGREEMENT

CONTRACT # FA8629-15-A2403

TAILORED LOGISTICS SUPPORT PROGRAM

SPECIAL OPERATIONAL EQUIPMENT GLOBAL

CONTRACT # SPM8EJ-14-D-0004

Tailored Logistics Support (TLS) Program distributor of Fire, Emergency Services & Equipment and Special Operational Equipment for worldwide service to all authorized customers. This Indefinite Delivery, Indefinite Quantity (IDIQ) contract covers all authorized ordering activities, located anywhere in the world, for supply of all types of Fire, Emergency Services & Equipment and Special Operational Equipment.

FIRE, EMERGENCY SERVICES & EQUIPMENT GLOBAL

CONTRACT # SPM8EH-14-D-0002

GSA MULTIPLE AWARD SCHEDULE CONTRACTS

GSA Advantage www.gsaadvantage.gov

SCHEDULE 84: TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONSE

CONTRACT # GS-07F-0387Y

Contract Period: 30 April 2012 - 29 April 2017

SCHEDULE 78: SPORTS, PROMOTIONAL, OUTDOOR, RECREATION, TROPHIES AND SIGNS (SPORTS)

CONTRACT # GS-03F-044CA

Contract Period: 01 April 2015 - 31 March 2020

SCHEDULE 23V: AUTOMOTIVE SUPERSTORE

CONTRACT # GS-30F-006GA

Contract Period: 21 December 2016 - 20 December 2021

DOD EMALL

CONTRACT # SPMLW-13D-E-008

Small Business | Cage 15852

DUNS # 005-094-842

MEDICAL/SURGICAL PRIME VENDOR PROGRAM (DAPA)

CONTRACT # SP0200-16-H-0040